

CASE STUDY – CONTRACT REVIEW & MANAGEMENT

CLIENT'S CHALLENGE:

Client is a leading US based telecommunication operator. Client requires administrative, service and collection contracts to be drafted and analyzed. Client wanted to have a strong contractual position and a better understanding of its contractual rights and obligations. Client also wanted to have a better solution to its basic contractual issues like collection proceeds, right to offset, retransfer of accounts etc. Client provided relevant information, data and earlier samples to understand its need in a shorter span of time. Client requested for a permanent team considering the complex, specialized nature of the contract as well as the training which is necessary. Client also wanted to have an assurance about the quality of the work given the complexity of the nature of the work.

INTRUST SOLUTION AND APPROACH

- Intrust assembled a team of experienced contract review attorneys, led by U.S. attorneys with significant experience in managing commercial contracts.
- Intrust team drafted contract as per the Client's standard template with deviations marked and highlighted.
- Intrust worked with Client and generated flawless process for contract review, analysis and drafting.
- The team and its project managers interacted frequently with client to be apprised of latest developments and questions, if any during the process.
- Intrust provided regular training during the operation periods to update team with any changes to Client system and formats and needs.
- Intrust drafted high quality, customized and cost-efficient contract in an unprecedented timeframe.
- Final work product was of exceptional quality and allowed Client to use such information to make important business decisions.
- Now the team at Intrust also interacts directly with client's legal team and finalizes contracts.
- Intrust's team now on routine basis drafts, reviews and follows up on all Client contracts.

INTRUST ADVANTAGES

- Intrust's high end solution is of exceptionally high quality and extremely cost-effective.
- Client has access to a dedicated, trained team and is able to leverage the team to increase productivity.
- Intrust dedicated team possesses deep knowledge of commercial contracts and can easily perform contract-related tasks.
- Clients can reduce their contract drafting and analysis costs.
- Advanced technology deployment and Security.
- Confidentiality Agreements & NDA with Clients & Intrust Employees.
- Online secure access & sharing of data.
- We at Intrust address capacity and volume of the transcripts optimally.
- Intrust's team works impeccably to provide continuous 24/7 support.
- Exceptional, reliable services in tight time frames.
- Fast turnaround times.